

Assistant Secretary David Redl
United States Department of Commerce
1401 Constitution Ave. NW
Washington, DC 20230



November 8, 2017

Assistant Secretary Redl:

On behalf of the Internet Infrastructure Coalition (i2Coalition), we congratulate you on your confirmation as Assistant Secretary for Communications and Information and Administrator of the National Telecommunications and Information Administration (NTIA). As you know, we represent a broad range of Internet and technology infrastructure companies and look forward to working with you in your new capacity to help you shape U.S. policies that support innovation, technology infrastructure and the digital economy.

Smart collaboration with industry trade groups such as ours is essential to ensure workable outcomes. During our work together on the IANA transition, we were impressed by your thoughtfulness and leadership. We have also had the privilege of a close working relationship with NTIA in the past. We are looking forward to continuing our periodic meetings with NTIA, driving collaboration on both our organizations' shared specific goals.

The digital economy is now a significant portion of the U.S. economy. In 2014 the Internet sector was responsible for \$966 billion, or around 6% of U.S. GDP, and accounted for 3 million U.S. jobs. The U.S. Internet sector leads the world, generating an overwhelming \$159 billion digital trade surplus for the U.S. economy. Today, hundreds of thousands of U.S. businesses of all sizes and from all sectors, from manufacturing to agriculture to financial services, use the Internet to export U.S. goods and services to nearly every foreign market around the globe. Three-quarters of these economic benefits resulting from technology integration accrue to traditional sectors of the U.S. economy.

The United States leads the world in Internet innovation. Our organization's members are helping change the way businesses and consumers participate in international commerce and trade. By breaking down barriers to communications, advertising, content-delivery, IT capabilities, and language, the Internet is now a critical tool for powering U.S. trade. With more than 3 billion people connected to the Internet worldwide, it is imperative that the U.S. prioritizes policies that will maintain our leadership in the digital economy.

In the coming months, we seek the opportunity to meet with you and your staff to discuss these important issues.

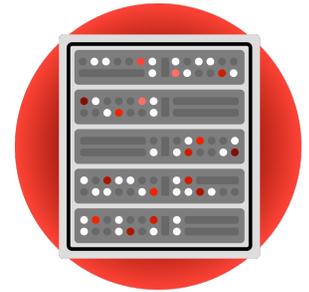
Sincerely,

David Snead
Co-Founder, Policy and Board Chair
Internet Infrastructure Coalition - i2Coalition

Christian Dawson
Co-Founder and Executive Director
Internet Infrastructure Coalition - i2Coalition

A handwritten signature in black ink, appearing to read 'D. Snead'.

A handwritten signature in black ink, appearing to read 'C. Dawson'.



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